Facility Association

Profile 1 - Commercial Vehicle:

Operator 1:

Male, Age 45 No driver training Licensed 25 years, Appropriate class license New business 1 AF 12 months ago No convictions in 3 years 2013 Ford Ecoline E450, SD Cutaway Use: wholesale delivery truck for a T.V sales and service operation List Price New: \$34,050

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	1815	227	238	19	2299	65	31	768	229	1093	3392
Proposed	1749	218	230	19	2216	64	31	810	230	1135	3351
% +/- to Current Rates	-3.64%	-3.96%	-3.36%	0.00%	-10.96%	-1.54%	0.00%	5.47%	0.44%	4.37%	-6.60%
005 Current	1815	227	238	19	2299	65	31	768	229	1093	3392
Proposed	1749	218	230	19	2216	64	31	810	230	1135	3351
% +/- to Current Rates	-3.64%	-3.96%	-3.36%	0.00%	-10.96%	-1.54%	0.00%	5.47%	0.44%	4.37%	-6.60%
006 Current	1815	227	238	19	2299	65	31	768	229	1093	3392
Proposed	1749	218	230	19	2216	64	31	810	230	1135	3351
% +/- to Current Rates	-3.64%	-3.96%	-3.36%	0.00%	-10.96%	-1.54%	0.00%	5.47%	0.44%	4.37%	-6.60%
007 Current	1815	227	238	19	2299	65	31	768	229	1093	3392
Proposed	1749	218	230	19	2216	64	31	810	230	1135	3351
% +/- to Current Rates	-3.64%	-3.96%	-3.36%	0.00%	-10.96%	-1.54%	0.00%	5.47%	0.44%	4.37%	-6.60%

* Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Classification Treatment: By operator, specify class, driving record, rate group, etc., and the % amount of any applicable discounts or surcharges.

Current:	Class	44	DCPD deductible	0
	DR	1	Collision deductible	500
	Limit	1000000	Comp. deductible	500
	Accident s/c	0%	Collision RG	11
	Conv s/c	0%	Comp. RG	11
			DCPD RG	11

Proposed:	Class 4	DCPD deductible	0
	DR	Collision deductible	500
	Limit 100000) Comp. deductible	500
	Accident s/c 0%	6 Collision RG	11
	Conv s/c 0%	o Comp. RG	11
		DCPD RG	11

Implementation Dates (D/M/Y)							
New Business:	100 days post approval						
Renewals:	100 days post approval						

Coverages:

Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$500 Deductible Comprehensive \$500 Deductible

Profile 2 - Commercial Vehicle:

Operator 1:

Male, Age 35 No driver training Licensed 12 years, Appropriate class license New business 1 AF 12 months ago No convictions in 3 years 2014 Dodge Ram Cargo Van Use: wholesale delivery truck for a computer sales and service operation List Price New: \$29,845

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	1365	171	238	19	1793	65	31	768	229	1093	2886
Proposed	1316	165	230	19	1730	64	31	810	230	1135	2865
% +/- to Current Rates	-3.59%	-3.51%	-3.36%	0.00%	-10.46%	-1.54%	0.00%	5.47%	0.44%	4.37%	-6.09%
005 Current	1365	171	238	19	1793	65	31	768	229	1093	2886
Proposed	1316	165	230	19	1730	64	31	810	230	1135	2865
% +/- to Current Rates	-3.59%	-3.51%	-3.36%	0.00%	-10.46%	-1.54%	0.00%	5.47%	0.44%	4.37%	-6.09%
006 Current	1365	171	238	19	1793	65	31	768	229	1093	2886
Proposed	1316	165	230	19	1730	64	31	810	230	1135	2865
% +/- to Current Rates	-3.59%	-3.51%	-3.36%	0.00%	-10.46%	-1.54%	0.00%	5.47%	0.44%	4.37%	-6.09%
007 Current	1365	171	238	19	1793	65	31	768	229	1093	2886
Proposed	1316	165	230	19	1730	64	31	810	230	1135	2865
% +/- to Current Rates	-3.59%	-3.51%	-3.36%	0.00%	-10.46%	-1.54%	0.00%	5.47%	0.44%	4.37%	-6.09%

* Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Classification Treatment: By operator, specify class, driving record, rate group, etc., and the % amount of any applicable discounts or surcharges.

Current:	Class	36	DCPD deductible	0
	DR	1	Collision deductible	500
	Limit	1000000	Comp. deductible	500
	Accident s/c	0%	Collision RG	11
	Conv s/c	0%	Comp. RG	11
			DCPD RG	11

Proposed:	Class	36	DCPD deductible	0
	DR	1	Collision deductible	500
	Limit	1000000	Comp. deductible	500
	Accident s/c	0%	Collision RG	11
	Conv s/c	0%	Comp. RG	11
			DCPD RG	11

Implementation Dates (D/M/Y) New Business: 100 days post approval 100 days post approval Renewals:

Coverages:

Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$500 Deductible Comprehensive \$500 Deductible

Facility Association

Facility Association

Profile 3 - Commercial Vehicle:

Operator 1:

Male, Age 40 No driver training Licensed 20 years, Appropriate class license Renewal, Insured with current insurer for the last 10 years No AF accidents in 10 years No convictions in 10 years 2012 Ford F150 Lariat Supercab 2WD Use: Artisans Truck. No personal use List Price New: \$44,100

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	900	112	184	19	1215	65	31	576	253	925	2140
Proposed	867	109	177	19	1172	64	31	609	254	958	2130
% +/- to Current Rates	-3.67%	-2.68%	-3.80%	0.00%	-10.15%	-1.54%	0.00%	5.73%	0.40%	4.59%	-5.56%
005 Current	900	112	184	19	1215	65	31	576	253	925	2140
Proposed	867	109	177	19	1172	64	31	609	254	958	2130
% +/- to Current Rates	-3.67%	-2.68%	-3.80%	0.00%	-10.15%	-1.54%	0.00%	5.73%	0.40%	4.59%	-5.56%
006 Current	900	112	184	19	1215	65	31	576	253	925	2140
Proposed	867	109	177	19	1172	64	31	609	254	958	2130
% +/- to Current Rates	-3.67%	-2.68%	-3.80%	0.00%	-10.15%	-1.54%	0.00%	5.73%	0.40%	4.59%	-5.56%
007 Current	900	112	184	19	1215	65	31	576	253	925	2140
Proposed	867	109	177	19	1172	64	31	609	254	958	2130
% +/- to Current Rates	-3.67%	-2.68%	-3.80%	0.00%	-10.15%	-1.54%	0.00%	5.73%	0.40%	4.59%	-5.56%

* Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Classification Treatment: By operator, specify class, driving record, rate group, etc., and the % amount of any applicable discounts or surcharges.

Current:	Class	35	DCPD deductible	0
	DR	3	Collision deductible	500
	Limit	1000000	Comp. deductible	500
	Accident s/c	0%	Collision RG	12
	Conv s/c	0%	Comp. RG	12
			DCPD RG	12

Proposed:	Class 3	5 DCPD deductible	0
	DR	3 Collision deductible	500
	Limit 100000	0 Comp. deductible	500
	Accident s/c 09	6 Collision RG	12
	Conv s/c 09	6 Comp. RG	12
		DCPD RG	12

Implementation Dates (D/M/Y)						
New Business:	100 days post approval					
Renewals:	100 days post approval					

Coverages:

Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$500 Deductible Comprehensive \$500 Deductible

Facility Association

Profile 4 - Commercial Vehicle:

Operator 1:

Male, Age 45 No driver training Licensed 25 years, Appropriate class license New business No AF accidents in 10 years No convictions in 10 years 2012 Mack Granite GU813 Tri Axle Dump List Price New: \$148,000

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	1807	226	333	19	2385	65	31	679	480	1255	3640
Proposed	1741	217	320	19	2297	64	31	717	482	1294	3591
% +/- to Current Rates	-3.65%	-3.98%	-3.90%	0.00%	-11.54%	-1.54%	0.00%	5.60%	0.42%	4.47%	-7.06%
005 Current	1807	226	333	19	2385	65	31	679	480	1255	3640
Proposed	1741	217	320	19	2297	64	31	717	482	1294	3591
% +/- to Current Rates	-3.65%	-3.98%	-3.90%	0.00%	-11.54%	-1.54%	0.00%	5.60%	0.42%	4.47%	-7.06%
006 Current	1807	226	333	19	2385	65	31	679	480	1255	3640
Proposed	1741	217	320	19	2297	64	31	717	482	1294	3591
% +/- to Current Rates	-3.65%	-3.98%	-3.90%	0.00%	-11.54%	-1.54%	0.00%	5.60%	0.42%	4.47%	-7.06%
007 Current	1807	226	333	19	2385	65	31	679	480	1255	3640
Proposed	1741	217	320	19	2297	64	31	717	482	1294	3591
% +/- to Current Rates	-3.65%	-3.98%	-3.90%	0.00%	-11.54%	-1.54%	0.00%	5.60%	0.42%	4.47%	-7.06%

* Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

* Note: the current deductible is \$7,500 due to FA minimum deductible Rule 201; and proposed deductible is \$37,000 due to FA minimum deductible Rule 201 for Heavy Commercial Vehicles effective October 1, 2020

Classification Treatment: By operator, specify class, driving record, rate group, etc., and the % amount of any applicable discounts or surcharges.

Curren

t: Class	42	DCPD deductible	0
DR	3	Collision deductible	7500
Limit	1000000	Comp. deductible	7500
Accident s/c	0%	Collision RG	27
Conv s/c	0%	Comp. RG	27
		DCPD RG	27

Proposed:	Class	42	DCPD deductible	0
	DR	3	Collision deductible	37000
	Limit	1000000	Comp. deductible	37000
	Accident s/c	0%	Collision RG	27
	Conv s/c	0%	Comp. RG	27
			DCPD RG	27

Implementation Dates (D/M/Y) 100 days post approval Renewals: 100 days post approval

Coverages:

Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$5000 Deductible Comprehensive \$5000 Deductible

New Business:

Facility Association

Interurban Truck - Profile 1

Operator 1:

No driver training Licensed 19 years, Appropriate class license New business No AF accidents in 10 years No convictions in 10 years 2012 Freightliner Cascadia Use: 50% Ontario exposure, radius of operation over 160 km List Price New: \$162,000

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	2019	252	594	10	2875	52	47	3036	1295	4430	7305
Proposed	2021	252	597	10	2880	52	48	2948	1264	4312	7192
% +/- to Current Rates	0.10%	0.00%	0.51%	0.00%	0.60%	0.00%	2.13%	-2.90%	-2.39%	-3.16%	-2.56%
005 Current	2019	252	594	10	2875	52	47	3036	1295	4430	7305
Proposed	2021	252	597	10	2880	52	48	2948	1264	4312	7192
% +/- to Current Rates	0.10%	0.00%	0.51%	0.00%	0.60%	0.00%	2.13%	-2.90%	-2.39%	-3.16%	-2.56%
006 Current	2019	252	594	10	2875	52	47	3036	1295	4430	7305
Proposed	2021	252	597	10	2880	52	48	2948	1264	4312	7192
% +/- to Current Rates	0.10%	0.00%	0.51%	0.00%	0.60%	0.00%	2.13%	-2.90%	-2.39%	-3.16%	-2.56%
007 Current	2019	252	594	10	2875	52	47	3036	1295	4430	7305
Proposed	2021	252	597	10	2880	52	48	2948	1264	4312	7192
% +/- to Current Rates	0.10%	0.00%	0.51%	0.00%	0.60%	0.00%	2.13%	-2.90%	-2.39%	-3.16%	-2.56%

* Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

* Note: the current deductible is \$8,000 due to FA minimum deductible Rule 201; and proposed deductible is \$40,500 due to FA minimum deductible Rule 201 for Heavy Commercial Vehicles effective October 1, 2020

Classification Treatment: By operator, specify class, driving record, rate group, etc., and the % amount of any applicable discounts or surcharges.

Current: Class

rent:	Class	62	DCPD deductible	0
	DR	3	Collision deductible	8000
	Limit	1000000	Comp. deductible	8000
	Accident s/c	0%	Collision RG	29
	Conv s/c	0%	Comp. RG	29
	Exposure surcharge:	50%	DCPD RG	29
	Exposure surcharge (phy	vsical damage only):	25%	

Proposed:	Class	62	DCPD deductible		0
	DR	3	Collision deductible		40500
	Limit	1000000	Comp. deductible		40500
	Accident s/c	0%	Collision RG		29
	Conv s/c	0%	Comp. RG		29
	Exposure surcharge:	50%	DCPD RG		29
	Exposure surcharge	(physical damage only)	:	25%	

Implementation Dates (D/M/Y) New Business: 100 days post approval Renewals: 100 days post approval

Coverages:

Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$6500 Deductible Comprehensive \$6500 Deductible

Facility Association

Interurban Truck - Profile 2

Operator 1:

No driver training Licensed 35 years, Appropriate class license New business No AF accidents in 10 years No convictions in 10 years 2011 Peterbilt 386 Use: 20% Quebec exposure, radius of operation over 160 km List Price New: \$178,000

Statistical Territory	Bodily Injury*	Property Damage*	DCPD	Uninsured Auto	Total Mandatory Coverages	Accident Benefits	END 44	Collision	Comprehensive	Total Optional Coverages	Total of Mandatory and Optional
004 Current	1615	202	481	8	2306	41	37	2708	1159	3945	6251
Proposed	1616	202	484	8	2310	42	38	2628	1131	3839	6149
% +/- to Current Rates	0.06%	0.00%	0.62%	0.00%	0.69%	2.44%	2.70%	-2.95%	-2.42%	-0.23%	0.46%
005 Current	1615	202	481	8	2306	41	37	2708	1159	3945	6251
Proposed	1616	202	484	8	2310	42	38	2628	1131	3839	6149
% +/- to Current Rates	0.06%	0.00%	0.62%	0.00%	0.69%	2.44%	2.70%	-2.95%	-2.42%	-0.23%	0.46%
006 Current	1615	202	481	8	2306	41	37	2708	1159	3945	6251
Proposed	1616	202	484	8	2310	42	38	2628	1131	3839	6149
% +/- to Current Rates	0.06%	0.00%	0.62%	0.00%	0.69%	2.44%	2.70%	-2.95%	-2.42%	-0.23%	0.46%
007 Current	1615	202	481	8	2306	41	37	2708	1159	3945	6251
Proposed	1616	202	484	8	2310	42	38	2628	1131	3839	6149
% +/- to Current Rates	0.06%	0.00%	0.62%	0.00%	0.69%	2.44%	2.70%	-2.95%	-2.42%	-0.23%	0.46%

* Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

* Note: the current deductible is \$9,000 due to FA minimum deductible Rule 201; and proposed deductible is \$44,500 due to FA minimum deductible Rule 201 for Heavy Commercial Vehicles effective October 1, 2020

Classification Treatment: By operator, specify class, driving record, rate group, etc., and the % amount of any applicable discounts or surcharges.

Current: Class	62	DCPD deductible	0
DR	3	Collision deductible	9000
Limit	1000000	Comp. deductible	9000
Accident s/c	0%	Collision RG	31
Conv s/c	0%	Comp. RG	31
Exposure surcharge:	20%	DCPD RG	31
Exposure surcharge (phy	sical damage only):	10%	

Proposed:	Class	62	DCPD deductible		0
	DR		3 Collision deductible		44500
	Limit	1	000000 Comp. deductible		44500
	Accident s/c		0% Collision RG		31
	Conv s/c		0% Comp. RG		31
	Exposure surcharge	c .	20% DCPD RG		31
	Exposure surcharge	(physical damag	ge only):	10%	

Implementation Dates (D/M/Y)				
New Business:	100 days post approval			
Renewals:	100 days post approval			

Coverages:

Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$6500 Deductible Comprehensive \$6500 Deductible